

This matter is being dealt with  
by  
Extension Lynne Hardy  
Direct Line 1209  
Your ref 0191 553 1209  
Our ref  
Date 10<sup>th</sup> April 2003

*City of*  
**SUNDERLAND**

*Development and  
Regeneration*

REGENERATION AND HOUSING

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AND REGENERATION  
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**To Whom It May Concern:**

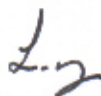
Sunderland City Council place great importance on encouraging the formation of new, innovative businesses to facilitate the economic regeneration of the City.

For this reason we contracted with Excalibur (UK) Ltd. to deliver the SHIELD Programme to interested Sunderland residents.

The initial Programme went very well and met its targets in terms of new business starts and delegate satisfaction ratings.

Therefore, we have re-contracted with Excalibur (UK) Ltd. to deliver a second programme and continue the good work in producing further positive outcomes.

Yours sincerely,



Lynne Hardy  
Programme Manager



INVESTOR IN PEOPLE